

PX44



November 2018

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COINBASE_TELEGRAM00000311



Custody +



Dear Telegram Investors,

It is our pleasure to extend an exclusive offer to use Coinbase Custody for your upcoming GRAM token issuance.

We are working directly with Telegram to ensure a **seamless, white glove experience from Day 1**, so your assets are safely issued directly into your Coinbase Custody account from the launch of the genesis block.

We've provided these materials for you to learn more about our industry leading custody offering, but please don't hesitate to **contact us with any questions or concerns**.

Thank you,

The Coinbase Custody Team

coinbase

custody@coinbase.com

custody.coinbase.com

EXCLUSIVE PRICING

Telegram investors benefit from discounted rates and a waived implementation fee.

**Adding additional assets outside of GRAM to Custody discounts an additional 5 bps.*

Assets	Management fee
\$0-10M	45 bps
\$10-25M	40 bps
\$25-100M	35 bps
\$100M+	30 bps

Note: Fees quoted annually and charged monthly.

+1-646-260-6105

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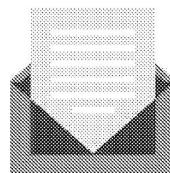
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Let Coinbase securely store and issue your investment

1 Apply for your account on custody.coinbase.com



2 Submit required documentation and finalize onboarding



3 Get your tokens issued directly to your Coinbase Custody account

Generate GRAM cold storage address

GRAM Address
Your GRAM cold storage address is:
0xe66d7711e699cB354D6004P1A770B111116cE344B

Verify signature on TON blockchain

Enter your GRAM address
 [Select your GRAM address you held on back as your signature]

Assets securely stored in Coinbase Custody account

Telegram Account

Balance	GRAM Value
10000	\$3,500,000.00

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custody@coinbase.com

custody.coinbase.com

+1-848-760-6105

www.coinbase.com

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Custody Overview

Q4 2018

This information is confidential and was prepared by Coinbase Inc. It is not to be disclosed to any 3rd party without prior written consent.

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Coinbase offers an **institutional ecosystem** to meet the needs of sophisticated investors

The diagram illustrates the Coinbase institutional ecosystem, organized into three main sections:

- Exchange trading**: Direct access (API & front-end) to the best-in-class liquidity of Markets. Features:
 - Instant USD movement*, \$10M+ withdrawal limits from Day 1
 - Fully-insured hot wallet with 98% of assets in omnibus cold storage
 - White glove client services from experienced team
 - Integrations with prominent ISVs like Trading Technologies, Caspian, and Omniplex
- OTC trading**: Full-service, agency-only crypto OTC desk with settlement layer. Features:
 - Diverse liquidity from active traders and major institutions
 - Trusted and compliant, with fully vetted KYC and AML controls
 - Settlement layer reduces processing time from days to hours, minimizing counterparty risk
- Custody**: Qualified custodian with segregated cold storage. Features:
 - State of the art security, with \$20B+ of crypto securely stored over 6+ years
 - Qualified custodian and fiduciary licensed to custody assets through a separate New York Limited Purpose Trust Company
 - All assets covered under Coinbase's omnibus insurance policy, one of the largest crypto insurance facilities in the industry

*Note: Instant USD movements available through Silvergate Exchange Network (SEN) for participating clients

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Coinbase Custody offers **best-in-class protection** of your cryptoassets

6+ years experience developing best-in-class security & operations

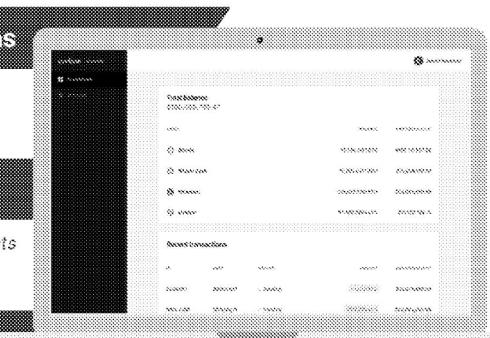
*Segregated, insured cold storage with state of the art security protocols
Battle-tested since 2012, with over \$20B securely stored*

Forward thinking approach to regulation, compliance & insurance

*As a NY Limited Purpose Trust Co, we're a qualified custodian solution for your digital assets
Transparent and trusted by auditors, investors, and partners*

Crypto-forward custodian that you can grow with

*Robust roadmap of crypto-first features like staking and arbitrary key storage
We are not just cold storage, but are working to enable use cases of the protocols we support*



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Coinbase Custody's features meet the rigorous standards of institutional investors



SEGREGATED COLD STORAGE

Separate and dedicated accounts for your digital assets



INSURANCE

Industry-leading insurance covering cold storage assets



REGULATED AND COMPLIANT

As an NYDFS-chartered Trust, we are a qualified custodian & fiduciary



BETTER ASSET PROTECTIONS

Independently capitalized with assets held in trust



TOP NOTCH SUPPORT

Dedicated, white glove support and 2hr. SLA on scheduled transfers



GROWING # OF ASSETS

Support for 7 assets; adding assets is top product priority



DETAILED REPORTING

Detailed monthly reporting, audit certifications, & audit support



FINANCIAL & SECURITY CONTROLS

Regular financial and security audits

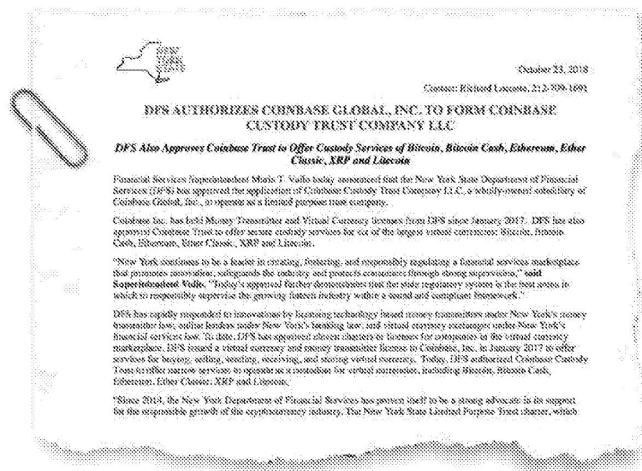
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We meet the rigorous banking standards of the NYDFS as a NY Limited Purpose Trust Company



- This designation allows us to serve as a **fiduciary** under NY Banking Law and a **qualified custodian** for purposes of the Investment Advisers Act of 1940
- We operate as a **standalone, independently-capitalized business**, offering you better asset protections
- This regulatory clarity will allow us to **compliantly store more assets** and add new features like staking

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Our security processes are state of the art

Key generation	<ul style="list-style-type: none">Generates public/private key pairs in an offline environmentFollows industry best practices for physical, information, and operations securityCompliance officer witnesses & documents full ceremony
Storage	<ul style="list-style-type: none">Store sharded private keys in a vault (24/7 physical security)Multi-factor authentication required to process private keysBack-up key materials are secured in vault facilities around the globe
Decryption	<ul style="list-style-type: none">Withdrawals follow stringent cold restore protocol to sign any transaction and bring funds back online, including:<ul style="list-style-type: none">Multiple independent actorsHardware security tokensSoftware based security enforcementOperational checks and balances

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We are thought leaders in custody insurance

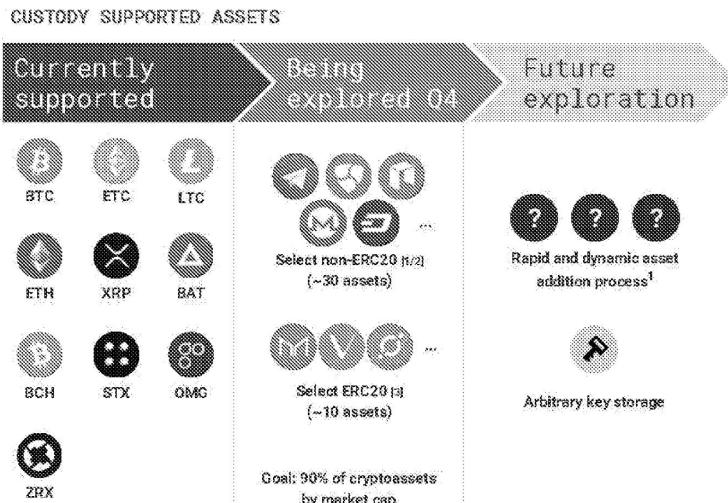
- Coinbase Global, Inc. has insured the total amount of all funds held in cold storage
- We leverage both fidelity and cyber insurance to mitigate risks like theft of funds or cyber- attacks against the company's tech systems
- Aon is the brokerage representative for these programs, which are provided by a syndicate of industry-leading insurers
- We are currently exploring additional client-directed insurance policies, targeting launch by end of year

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Our asset support is growing

- Asset support for Coinbase's trading platforms (Consumer, Pro, and Prime) are governed by Coinbase's Digital Asset Framework¹
- Over time, asset support on Coinbase Custody is likely to exceed that of Coinbase's trading platforms
- Adding new assets is a top product development priority for Coinbase Custody



coinbase.com/assets

¹ <https://listing.coinbase.com/policy>
 [1] announced on July 14 <https://listing.coinbase.com/assets/existing-new-and-upcoming-supported-cryptocurrencies>
 [2] announced on Aug. 4 <https://listing.coinbase.com/assets/exploring-new-supported-cryptocurrencies>
 [3] announced on May 27 <https://listing.coinbase.com/assets/20-supported-cryptocurrencies-reached-75k>
 *Excludes by-blocklisted assets.

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Our planned features will help **lead the industry forward**

UPCOMING FEATURES

Crypto features	Custody services	Regulation & compliance
<ul style="list-style-type: none">• Asset additions (support 90% of market cap by EOY)• Staking services• Hot / warm wallet support• API connectivity• Arbitrary key storage• Crypto payments	<ul style="list-style-type: none">• Multi-user logins / approvals• OTC integration• Improvements to SLA and support hours• Crypto lending services• Fiat custody	<ul style="list-style-type: none">• SOC2 Type I audit certification• Client-directed insurance program

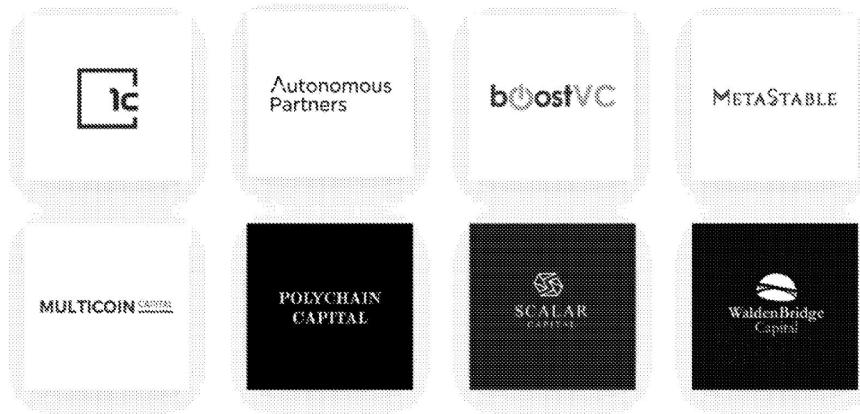
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We are **trusted by some of the most prestigious investors** in the cryptocurrency space



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Coinbase Custody leadership

We have deep tech, Wall Street, and legal expertise



Sam McIngvale
Head of Coinbase Custody
Formerly Apex Clearing Corporation



Brian Armstrong
Co-founder & CEO
Formerly Airbnb



Asiff Hirji
President & COO
Formerly TD Ameritrade, TPG Capital



Balaji Srinivasan
Chief Technology Officer
Formerly Earn.com, A16Z



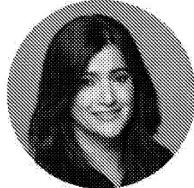
Alesia Haas
Chief Financial Officer
Formerly Oz Management



Brian Brooks
Chief Legal Officer
Formerly Fannie Mae



Tim Wagner
VP of Engineering
Formerly Amazon, Microsoft



Tina Bhatnagar
VP of Operations and Technology
Formerly Twitter, Salesforce



Philip Martin
VP of Security
Formerly Palantir, US Army

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Contact information



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sales@coinbase.com



Client Services

custody@coinbase.com

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